

# **ISAE Programming: Sample Sessions and Descriptions**

This list is meant to provide examples and is not inclusive of all programming needs.

Contact info@isae.org with any questions.

# Senior/Executive-Level

#### • CEO Roundtable: Governance

 Description: Join fellow CEOs and Executive Directors in a candid discussion about governance challenges and solutions. This roundtable provides a platform to share experiences and strategies for effective board management and leadership.

### Financial Oversight and Sustainability

Description: Equip yourself with the knowledge to ensure your association's financial health. This session will
address key aspects of financial management, including budgeting, financial reporting, and long-term sustainability
planning.

## • Leadership Techniques

 Description: Enhance your leadership skills with practical techniques for managing teams and driving organizational success. This session focuses on effective communication, decision-making, and motivational strategies.

# • CEO Roundtable: Legal Oversight and Risk Mitigation

 Description: Engage with peers in a roundtable discussion on legal oversight and risk mitigation. Share insights and strategies for navigating legal challenges and protecting your association.

### **Entry/Junior-Level**

#### Associations 101

 Description: Get a comprehensive introduction to the world of associations, covering essential topics from governance to member engagement. This session is perfect for newcomers looking to build a strong foundation in association management.

## • Membership Growth Strategies

 Description: Learn proven tactics for attracting and retaining members in this interactive session. Understand the latest trends in membership marketing and how to apply them to your association.

## • Basics of Nonprofit Financial Management

o **Description:** Gain a solid understanding of financial principles essential for managing a nonprofit organization. This session covers budgeting, financial statements, and financial accountability.

## • Effective Communication Skills

Description: Develop essential communication skills to enhance your professional interactions. This session covers public speaking, writing, and interpersonal communication techniques.

### **Specialist**

### Events in the Association Space

 Description: Explore innovative strategies and best practices for planning and executing successful association events. Learn how to leverage event technology, enhance attendee engagement, and measure event impact.

#### Digital Marketing Strategies

 Description: Discover cutting-edge digital marketing techniques tailored for associations. This session will cover social media, email marketing, SEO, and more to help you boost your online presence and member engagement.

### • Using Data for Decision Making

 Description: Unlock the power of data to inform your association's decisions. This session will teach you how to collect, analyze, and interpret data to drive strategic initiatives and improve outcomes.

### Advocacy within Associations

 Description: Master the art of advocacy to advance your association's mission. This session will cover lobbying, grassroots campaigns, and building relationships with policymakers.